



# Need advice?

CONSULT



360°



W.E. GREER LTD.

Consultation Services for the Cleaning Industry.

# LET OUR EXPERIENCE BE YOUR ROAD SIGN TO CLEAN

 W.E. GREER LTD.



## Consult 360°

We know that the road to successful facility maintenance can be long and winding. Finding that direct route is what we're here for!

W.E. Greer Ltd. has been around for 90 years, and in that time, we have developed a wealth of knowledge for facility managers, cleaning workers, and executive decision makers. This specialized knowledge has been placed under the umbrella: **Consult 360°**. Consult 360° helps you to see the big picture when planning your procedures, making your purchase decisions, and determining your budgets.

We invite you to speak with your Greer Sales Consultant for more information on how we can best help you with your facility's cleaning program.



# Our Consult 360° Program Includes:

## Communication of the Real Value of Clean

Many facilities clean for appearance, but is that the whole story? What are the hidden costs if a facility's cleaning program is inadequate? Our staff can communicate what is important and why in order to help you prioritize your cleaning program.



## Best Workload Scheduling

What tasks require more or less cleaning staff? Are there areas where a change of tool, equipment or chemical will help you save money? What will your final cleaning budget be? We can help you determine the answers to these questions.



## Financial Justification of Equipment Purchases

Cleaning equipment can be an expensive investment, but machine productivity saves money in the long run. We match equipment to your facility requirements and calculate how long it will take you to recover your investment.



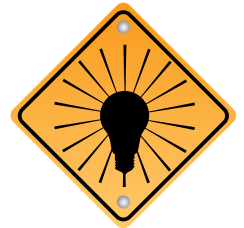
## Best Planning for Consumer Supplies

Quality versus value is an age old question. We help to plan your paper, cleaning product and soap consumables so you achieve the best balance between value and quality based on your facility's requirements.



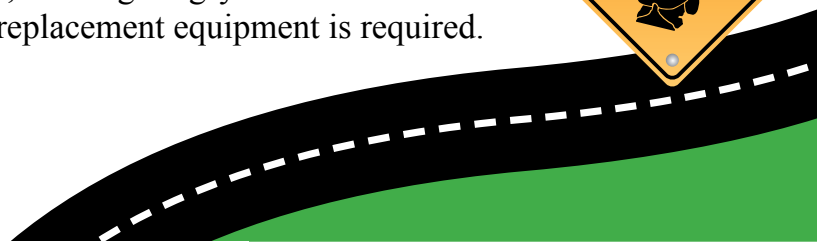
## New Facility Planning

Don't make cleaning and maintenance an afterthought when designing and building a new facility. Bring us in to consult during the design and development stages to ensure proper placement of maintenance amenities.



## Programmed Maintenance Reporting

Our new Programmed Maintenance report card system gives you the advice you need to keep your equipment running at peak performance, while giving you an assessment of equipment "age" that will help you to decide when replacement equipment is required.



## College of Cleaning Training Program

Let us help you train your maintenance staff. Our training classes are fully customizable and can be conducted on-site or in our Edmonton office. We have CSSA Expert Sustainability Professional and ISSA Certification Expert (ICE) staff available.



## Chemical and Paper Consumable Control

We provide and maintain dilution control, soap, and paper dispensers at no cost\* to keep your consumables under tight control and performing at their peak.

\*Consumable minimum purchases apply for no-cost dispensers.



## Site Inspections

Our Consultants perform quality assurance site evaluations to let you know where your facility's trouble areas are and how to resolve the issues.



# Why consider us experts?

- ◆ We have been in business since 1923, and we have been manufacturing our own cleaning chemicals since the 1960's.
- ◆ We have a robust collection of in-house created training materials.
- ◆ Our staff are WHMIS, ISSA Certified Expert, and CSSA Expert Sustainability Expert certified.



**CALGARY**  
6025 - 6 St. S.E.  
(403) 640-4664  
1-888-435-6257

**LETHBRIDGE**  
210C - 12A St. N.  
(403) 327-1531  
1-866-327-1531

**GRANDE PRAIRIE**  
#106, 11735 - 105 St.  
(780) 532-8766  
1-877-532-8766

**FORT MCMURRAY**  
Bay H, 254 Gregoire Dr.  
(780) 791-3466

**HEAD OFFICE: EDMONTON**  
14704 - 119 Ave, PH: (780) 451-1516 / 1-800-565-9898

