

CLEAN SPEAK

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THE ART AND SCIENCE OF CLEANING

Innovative New Greer Product Saves Floors

Floor finish is a wonderful product. It both protects your floor investment, and makes your floor gleam. Floor finish can have the opposite effect, however, if not applied and maintained properly.

Under normal procedures, 4-6 layers of finish are applied. When the gloss fades over time, several or all layers are removed during interim or restorative maintenance, and new finish layers are applied. Easy, right?



Shred being tested on a school hallway. The sales consultant lifts dozens of layers with a floor scraper thanks to the new gel product.

Unfortunately, sometimes custodial workers will simply lay down new floor finish layers ovetop older layers. This may work for a time, but older layers are already scratched, and as they age, they begin to take on a yellow tint. Now the floor always seems to look dirty and scratched, no matter how many times you wash and burnish the floor. Fast forward years, and you may end up with a floor catastrophe where there are upwards of 30 to 50 layers on a floor. Discoloured, scratched and blotchy, the flooring no longer resembles its original self. Facility managers may not even realize that the issue resides with over-layering, and instead think that the flooring itself is worn out and requires replacement.

So what can be done about this issue? You can strip the floor with a conventional stripper, but stripper dries so quickly, that it can only eat through about four layers effectively before having to be removed. Worse yet, if you make the mistake of walking away to allow the stripper to work longer, and the stripper dries, and the resulting re-hardened finish is even more difficult to remove. Now

imagine you have 50 layers of finish on your floors. The task may seem impossible.

The good news is that the floor can be brought back to a new-like state at a fraction of the cost of replacing the floor. We have developed a new stripping product in a gel format called **Shred**, which resists drying out. This allows the custodian to lay down the stripper then walk away. The product has time to eat through all layers of finish with no re-wetting required. We have tested the product on several customer sites to great success, and have started manufacturing it.

Shred is specifically meant for VC tile flooring, but we are also testing a product meant for marmoleum/linoleum type floors, so stay tuned for more product information in the new future.

Want to find out if **Shred** is right for your situation? Let us know, we would love to help. ■



Upcoming Roadshow Stops

Location: Calgary

Date: December 13th and 14th

Locations: Calgary Office, and customer sites TBA

Visit our website for more information on times and locations.

wegreer.com/roadshow

specials & spotlights:

Prices valid from December 1, 2016 to February 28, 2017 unless otherwise indicated. All items limited quantity.

Spotlight: Four Tennant Machines to Service Your Facility's Needs



Tennant equipment is highly innovative and reliable, and has some amazing features that make Tennant equipment one of the most successful commercial cleaning equipment brands on the market.

Automatic Scrubber: T300

The battery powered T300 has an innovative squeegee system that removes most moisture when cleaning to prevent slip-and-fall issues. The T300's ec-H2O Nano-Clean® system reduces water and detergent use, while allowing for solution adjustment to fit with the task being done. Pro-Panel, an optional on-board machine instruction screen allows for easy training and expert equipment use guidance. Choose from single disk, dual disk, cylindrical, or orbital models.



Vacuum: V6

Tennant's little dry canister vacuum is a highly reliable and durable workhorse with elegant ergonomic features, including on-board tool storage, adjustable wand, foot activation, and more.

Carpet Cleaner: R3

One challenge of extraction cleaning is getting a space ready for use as fast as possible. The R3 carpet cleaner is not your run-of-the-mill extractor; it uses ReadySpace technology, which means the machine cleans using 80% less water, and leaves 90% less water in the carpet. Your carpet is walk-ready in half an hour.



Sweeper: S9

A large battery powered sweeper with a flexible design to allow for both indoor and outdoor use. Cleans quickly and easily with dual brushes and self-propelled operation.

Find out more about these and other Tennant machines by contacting one of our offices.

Bill's Corner: Still Some Great Deals Left!

Bill's Corner has been going strong this last year, and we still have great deals to be had. All items are limited quantity - when they are gone, they are gone. Here is a sample of what is available:

Cleaning Products

273201	SAFETY SOLVENT 539G (industrial cleaning solvent) TIN	\$3.78
083150	AIRX 78 PLUS (4L) (disinfectant cleaner) 4L	\$12.60
073040	CSG 4000 (food service degreaser) 20L	\$183.17
206040	INDO 401 (industrial degreaser) 20L	\$181.68

Ice Melter

197137	ICE MELT, ARCTIC BLUE 25LB BG	\$6.84
197144	ICE MELT, MOUNTAIN ORGANIC 22LB BG	\$9.57
197134	ICE MELT, MOUNTAIN ORGANIC 25LB BG	\$10.25

Paper

52198*	NPS 198 BATHROOM TISSUE CS	\$43.46
52455*	NPS 455 BATHROOM TISSUE 500 SHEETS 96 ROLLS CS	\$37.80
523050	05653 JBT JUMBO BATHROOM TISSUE 1 PLY CS	\$30.66
523041	05615 MINI-MAX BATHROOM TISSUE 1 PLY CS	\$52.38
527850T	7850T PREMIUM WHITE ROLL TAD TOWEL CS	\$44.81
523122	01560 ROLL TOWEL 8" WHITE(CS) CS	\$77.11



*While supplies last, get a free 4L bottle of Pink Pearlized soap with each case of NPS paper

Visit wegreer.com/billscorner for more great deals.

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