

CLEAN SPEAK

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THE ART AND SCIENCE OF CLEANING

Ever hear the expression: work smarter, not harder? For commercial businesses, working smarter can ensure budgets are met, and money is saved. There are many ways businesses can work smarter when it comes to facility maintenance, one of the best ways being through efficient logistics.

Logistics is the process by which products are moved from vendor to point of consumption. The key to efficient logistics is to reduce the number of steps required for product acquisition, and to make those products the most effective choices. There are several ways we can help you achieve this:

Single Vendor Purchasing

It may be obvious to say this, but the more vendors you buy your maintenance products from, the less efficient that purchasing is. As well as being a manufacturer of high quality cleaning products, we are a distributor of all things required for commercial and industrial cleaning and maintenance.

We have a great network of partners that allow us to provide you with paper, plastic, hard goods, tools, and equipment. Combined with our product knowledge, we are able to be your one-stop-shop, eliminating the need to deal with multiple vendors.

Supplier Managed Inventory

One way to cut down on the time and resources required to maintain inventory is to remove the task from your staff, and put it on the vendor through vendor managed inventory. We can

work with you on your product selection and to set up minimum and maximum inventory requirements. When your sales rep comes in, he or she will check out your supply, and set up an order for any required products. No mess, no stress, and all within your specifications.

Online Ordering

Our online ordering process is much more than your basic online store. We take the time to set up an account for you that takes into consideration your company's individual buying requirements. Do you have certain people who manage different areas of the buying process? Do you want to limit the products your staff have the ability to purchase so you can maintain specific cleaning programs? Want the ability to set up favorites lists for individual ship-to locations to streamline ordering? Our store can handle these needs.

Internal Organization

It is not enough for you to be efficient. We need to be efficient as well. Our client relationship software allows us to keep track of your past purchases and notes. This record keeping makes subsequent purchases more efficient. Don't remember what you bought last time for a specific task? No worries, we do.

Want more information on how we can help you achieve your logistical goals? Contact your local sales consultant today.



specials & spotlights:

Prices valid from December 1, 2015 to February 29, 2016 unless otherwise indicated. All items limited quantity.

RELIABLE, SIMPLE & POWERFUL SCRUBBERS FROM **VIPER**

Viper manufactures easy-to-use, simple equipment that saves big on the initial price tag, as well as training time. If budget is your biggest factor, check out these no-frills machines.

AS430 17" CORD ELECTRIC SCRUBBER



This simple and user friendly machine has robust construction, offers more reliability and longer working life. The built-in charger, reduced pushing force and ergonomic start/stop gives the user a better handling of the machine.

Great value for the money. The solution and recovery tanks are integrated into one moulded part which creates higher tank capacity.

Learn more at:

wegreer.com/docs/viper/AS430C.pdf

FANG 20T 20" SCRUBBER



This easy to use mid-sized machine has forward and reverse drive that makes it easy to manoeuvre.

The variable pad pressure makes it possible to adjust for your cleaning needs, and the big tank capacity and longer battery runtime allows you to extend your cleaning time.

Great for light to medium soil environments.

Learn more at:

wegreer.com/docs/viper/FANG20T.pdf

AS710 28" RIDE ON SCRUBBER



A simple and easy to operate ride-on scrubber with intuitive dashboard and user friendly menu options.

The AS710 also boasts ergonomic seating, built in pocket and USB port for convenient charging and storage of gadgets, and an integrated on-board charger.

Learn more at:

wegreer.com/docs/viper/AS710.pdf

GREAT DEALS



Sentrex Narrow-Band Cut-End Mop, 20oz
619510 - \$6.16



Smoker's Pole, Black
53R1 - \$249.00



Odormute Urinal Tablet, 100/box
166804 - \$71.42



Chalkboard Eraser, 12"
560200 - \$12.00



Rubber Gloves, Yellow, Small, 12/pk
Pack - 573207 - \$18.99

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