

CLEAN SPEAK

Volume 12 • Issue 1
Spring 2015



PUBLISHED BY:

W.E. GREER LTD.

THE ART AND SCIENCE OF CLEANING

Keeping Dirt Out

Dirt is expensive to remove once it is sitting on your indoor surfaces. The key to financially efficient cleaning is to keep as much of that dirt outside as possible. Below are a few tips that will help you do this.

Entrance Mat Cleaning

As you know, mats keep dirt out, as much as 80% when applied properly, but for this to happen effectively, mats need to be kept clean and dry. Primary cleaning involves regular vacuuming and keeping the mat dry with a wet/dry vacuum or an extractor. After a long winter, however, mats need extra cleaning to remove built up soils, salt, and ice melt residue.

Cleaning durable scraper matting is fairly easy. Power washing, or spraying the mat down with a hose will usually do the trick. Use a little neutral floor cleaner such as **Airx 66** and a broom to aid in soil removal.

Indoor wiper matting will need to be deep cleaned using an extractor and a carpet cleaning product such as **Airx 80**. If your matting is heavily stained with ice melter residue, extract first with **Winterinse**, an ice melt stain remover, then follow up with the regular carpet cleaner.

Outdoor Cleaning

Keeping soils off of the building walkways ensures that the soil is not being dragged in on footwear. Sweeping away small rocks will help to prevent floor finish damage caused by stones embedded in shoe treads.

Push brooms are fine for smaller areas, but to make quick work of the task, use an automatic sweeper (check out our sale on the opposite side of this page for a great deal on our Terra 28B sweeper). Power-washing is also great for removing the fine dust, and renewing the walkway's appearance. ■

Come Out to See Us

We will be at the AARFP and the AEFAA tradeshows this year. We hope to see you there!

Recreational Facility Personnel (RFP)

The RFP's goal is to "build linkages among recreation facility operators across Alberta."

They conduct social events, training, and annually host their very popular tradeshow and conference. We participate every year, and have a great time.

This year, the tradeshow will be held in Banff at the Banff Fenlands Recreation Centre on April 27th. Lisa, our Sales Manager will be conducting a talk on the "Value of Cleaning."

Learn more here: aarfp.com (under "Conference")

Alberta Educational Facilities Administrators Association (AEFAA)

The AEFAA's goal is "to work in partnership with [schools] in providing teaching and learning environments which promote excellence in education" through workshops and conferences.

We participate in their annual conference and tradeshow every year. Typically, the tradeshow is held in Red Deer at the Sheraton Hotel. This year it falls on May 12th.

Learn more here: aeftaa.ca (under "Events"). ■



specials & spotlights:

Prices valid from March 1, 2015 to May 31, 2015 unless otherwise indicated. All items limited quantity.

"Best In Class" Spring Carpet Equipment Sale

UPRIGHT VACUUM: SPECTRUM

The Spectrum is our top selling upright vacuum and is highly ideal for the hospitality market. It features superior dirt pick up, HEPA filtration.

(H)=hospitality; (P)=single motor; (D)=dual motor

Spectrum 12H	107402351	\$501.13
Spectrum 12P	9060107020	\$497.04
Spectrum 15P	9060307020	\$567.35
Spectrum 15D	329060407010	\$629.48
Spectrum 18D	329060507010	\$661.36



CANISTER VACUUM: VP300

The VP300 is a powerhouse with three levels of filtration. It comes with a rotating dust brush and crevice tool, and is designed for bag and bagless vacuuming.

VP300	311535	\$270.21
--------------	---------------	-----------------



BACKPACK VACUUM: ADGILITY

Comfortable and lightweight, the Adgility offers ergonomic vacuuming with four levels of filtration. HEPA can be added as an option.

Adgility 6XP	319060608010	\$520.54
Adgility 10XP	319060705010	\$568.63



EXTRACTOR: AQUACLEAN

A complete line of self-contained carpet extractors that have received the Carpet and Rug Institute (CRI) Seal of Approval in both low-moisture/high productivity, and restorative modes.

AquaClean 16ST	325373	\$2776.69
AquaClean 16XP	325371	\$3451.81



SWEEPER: TERRA

Boost productivity by 200% over a wide area vacuum. The Terra is compact and easy to maneuver, and its side broom eliminates the need to sweep edges manually.

Terra 28B	459084702010	\$4577.56
------------------	---------------------	------------------



For a full list of features and/or demonstration videos on any of these machines, visit our website under the "Spotlights" section.

ES4000 Extractor - Total Carpet Care System

The Advance ES4000 performs tasks from everyday carpet maintenance to deep restorative extraction.

Perform everything from daily touch ups of high traffic areas, to low-moisture cleaning, to periodic restorative extraction.

The ES4000 offers productivity improvements of up to 400% over walk-behind sweepers and extractors.

Why maintain multiple machines to handle carpets when one machine can do it all?

Features:

- 28" wide path; Turns within a 63" radius
- Interim Mode allows carpet to be dry and ready in <30 min
- Just 65 dB A (no louder than a person speaking)
- Onboard detergent metering
- CRI-SOA certification



For video demonstrations on a variety of equipment and products, please visit our Greer TV page:
www.youtube.com/WEGreerLtd

EDMONTON
 14704 - 119 Ave
 T5L 2P1
 (780) 451-1516
 (800) 565-9898

CALGARY
 6025 - 6 St. S.E.
 T2H 1L8
 (403) 640-4664
 (888) 435-6257

LETHBRIDGE
 210C - 12A St. N.
 T1H 2J1
 (403) 327-1531
 (866) 327-1531

GRANDE PRAIRIE
 #106, 11735 - 105 St.
 T8V 8L1
 (780) 532-8766
 (877) 532-8766

FORT MCMURRAY
 Bay H, 254 Gregoire Dr.
 T9H 4K6
 (780) 791-3466