

CLEAN SPEAK

Volume 12 • Issue 3
Fall 2015



PUBLISHED BY:

W.E. GREER LTD.

THE ART AND SCIENCE OF CLEANING

5 TASKS YOU NEED TO DO BEFORE WINTER

Winter is heavy-duty cleaning season. People's boots track in a continuous slushy, dirty mess; colds and flus are up, making touch surface cleaning more vital; and buildings are all but sealed up to keep the frigid cold out, making air quality even more important. So the question is, what should you do? We have come up with five basic things you NEED to do to get ready for Ol' Man Winter.

NUMBER 1: GET YOUR CLEANING EQUIPMENT CHECKED

Why? Your cleaning machines are about to be more heavily used, making a machine breakdown in the winter far more inconvenient. Like getting your teeth checked, or getting that annual physical, your equipment needs to be checked over periodically to ensure it is in peak health.

If you don't want to have to remember to schedule your visits, consider having us set up a Programmed Maintenance contract for you. We will come out on a regular basis, and make sure your equipment is up to par.

NUMBER 2: ENTRANCE MATTING

Why? Winter slush, ice melter and salt all do a number on your floors and carpets. Ensuring you have your three-part matting protection ready will help you to keep your cleaning costs down. Follow the Rule of 15: at least five feet of scraper matting, five feet of wiper/scraper, and five of wiper matting. Oh, and don't go rental! Rental matting maxes out too quickly, costing you more in the long run, since you have to clean more.

NUMBER 3: ORDER ICE MELTER

Why? You know you need it. Might as well get it while it is at its lowest price. Our ice melter pre-season sale is on right now. Get your order form on our website. See our specials and spotlights section on the back of this page for more information.

NUMBER 4: DO YOUR PRE-SEASON DEEP CLEANING

Why? Before the building gets sealed up tight against the cold, and before your time and energy will have to be diverted to the heavier winter cleaning, you need to get your deep cleaning dealt with. What surfaces are we talking about here? Any surface that usually gets ignored and develops a buildup of grime over time. For example: light fixtures, areas under furniture, upholstery, window blinds, etc. Finally, make sure furnace filters have been replaced.

NUMBER 5: REVISE CLEANING SCHEDULES FOR WINTER CLEANING

Cleaning in the winter is not the same as cleaning in the summer. The added mess caused by winter weather and ice melter residues requires that matting and floors be cleaned more often. The extractor that only came out every once in a while will have to make a daily appearance to ensure entrance mats stay clean and dry, and floor scrubbers may have to come out multiple times a day to keep the building's appearance clean.

2016 GREER ROADSHOW

September 21 kicks off our **6th annual Roadshow**, where we travel to customer sites with trucks filled with food, prizes, and demo products. It is our way of saying "Thank-You!" to our loyal customers.

If you are in one of the areas below, please come out and join us! For more information on locations, and RSVP'ing, visit our Roadshow page at wegreer.com/roadshow.

September 21 - Edmonton (William Lutsky YMCA)

September 22 - Calgary (South Fish Creek Rec.)

September 23 - Medicine Hat (Medicine Hat Catholic School Division)

September 24 - Morinville (Greater St. Albert School Division)

specials & spotlights:

Prices valid from September 1, 2015 to November 30, 2015 unless otherwise indicated. All items limited quantity.

GET READY FOR WINTER! PRE-SEASON ICE MELTER SALE

Winter is fast approaching (sorry to remind you). Now is the time to order your ice melter. Why? You save money (up to 8%), and you avoid the ice melter rush when the first snow falls. We have three great products that will fit your specific needs:

GREEN

Arctic ECO Green®



- All Natural Ingredients
- Gentle on the Environment
- Harmless around children and pets
- Effective to -29°C (-20°F)
- Safer on concrete
- Cost effective green colour
- Anti-corrosive formula

LEAN

Arctic Blue®



- Unique blue colour
- Easy to use
- Instant traction
- Leaves no oily residue
- Effective to -15°C (+5°F)
- Requires no special handling
- Economical

MEAN

Ice Breaker®



- Fast acting & powerful to -32°C
- Most effective melter in the market
- Releases heat to melt ice faster
- Cuts through ice up to 2" thick
- Round shape penetrates deeper
- Re-usable plastic containers

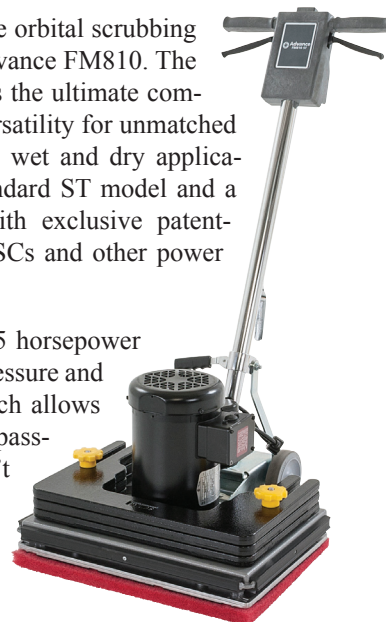
You will find our **Ice Melter Pre-Season Order Form** under our "Season Specials" section on the home page of wegreer.com.

Act now, as the pre-season sale only lasts until November 30th.

FM810 ORBITAL FLOOR MACHINE

The next evolution of Advance orbital scrubbing floor machines is here: the Advance FM810. The FM810 floor machine delivers the ultimate combination of ease of use and versatility for unmatched cleaning performance in both wet and dry applications. Available in both a standard ST model and a deluxe XP model packed with exclusive patent-pending features geared to BSCs and other power users.

The FM810 features a full 1.5 horsepower motor, 160 pounds of down pressure and a 3,540 RPM pad driver, which allows floors to be cleaned in fewer passes. That means operators aren't just getting the floors clean or stripped faster - they are also able to do it with less labour.



Technical Specifications:

| Model | FM810 ST | FM810 XP |
|------------------------|---|--|
| Cleaning pad size | 14 x 20 inches | |
| Motor | 1.5 hp | |
| Voltage/frequency | 120 V / 60 Hz | |
| Orbit Speed | 3,540 rpm | |
| Orbit Diameter | 1/4 inch (6.4 mm) | |
| Power cable | 50 ft (15 m), 14/3 safety yellow | |
| Sound level | 68 dBA | |
| Machine total weight | 161 lb (73 kg) | 169 lb (75.7 kg) |
| Dimensions (l x w x h) | 20" x 20.5" x 44" (50.8 x 52 x 112 cm) | 20.75" x 20.5" x 44.5" (52.7 x 52 x 113 cm) |
| Warranty | 3 years parts, 2 years labour | |
| Additional features | Three 21 lb weights Safety switch 5 inch wheels Wheels-up only | Three 21 lb weights Safety switch 6 inch wheels Wheels-up/wheels-down Baseboard cleaner Detachable handle |

For more information, or to request a demonstration, please contact your local Greer sales consultant.

EDMONTON

14704 - 119 Ave
T5L 2P1
(780) 451-1516
(800) 565-9898

CALGARY

6025 - 6 St. S.E.
T2H 1L8
(403) 640-4664
(888) 435-6257

LETHBRIDGE

210C - 12A St. N.
T1H 2J1
(403) 327-1531
(866) 327-1531

GRANDE PRAIRIE

#106, 11735 - 105 St.
T8V 8L1
(780) 532-8766
(877) 532-8766

FORT McMURRAY

Bay H, 254 Gregoire Dr.
T9H 4K6
(780) 791-3466