

## W.E. Greer North-West Road Show!

Once again, our popular “W.E. Greer Road Show” is coming to a town near you. This year, our route takes us through Whitecourt, Grande Prairie, High Prairie, Slave Lake, Wabasca, and Calling Lake.

Our Consultants and vendors make the Road Show the place to be, with live product demonstrations, samples, literature, food, prizes, and lots and lots of fun. Facility Managers, and cleaning workers alike, will find the event informative.

If you are close to one of our Road Show locations, make sure you drop by. If possible, let us know you are coming, so we can plan enough food for the location.

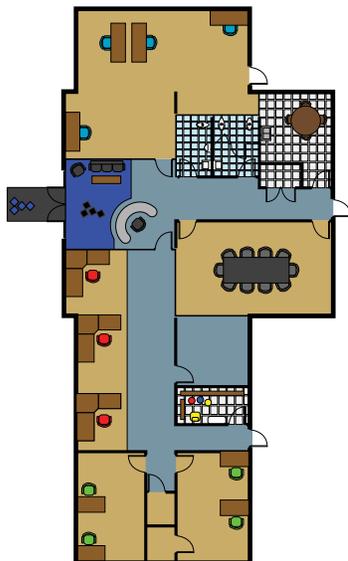
For more information on locations, times, RSVP’ing, and what will be included in the Road Show line-up, visit our Road Show page: [wegreer.com/roadshow](http://wegreer.com/roadshow).

We hope to see you there!



Business Development Manager, Doug Millis, cooking up a storm at the 2011 Southern Road Show.

## Facility Planning: Design for Clean



Are you in the process of designing a new facility? Don’t wait until the end of the project to think about how to set up amenities for a cleaning program.

The location of janitorial closets, wet rooms, door widths, storage, filtration systems, counter heights, flooring surfaces, and much more, can make the difference between a well-oiled and economical facility cleaning program, and a program that is prohibitively expensive, difficult, or both, to implement. Because patrons often judge the quality of a facility by its cleanliness, designing for cleanability should be one of your top priorities. After all, the easier a facility is to clean, the more likely it is to be cleaned. Clean facilities also have a feedback loop effect, as patrons who use a clean facility are more conscientious about keeping the facility clean!

The good news is W.E. Greer Ltd. has been in the cleaning business for almost 90 years now, and our Consultants have significant experience with cleaning programs in a variety of facilities. They have seen it all, so they know what works (and what doesn’t). Use that experience to your advantage, and consult us before you build.

Contact us today for more information on how we can be put to work for you.

# SPECIALS AND SPOTLIGHTS

Prices valid from September 1, 2012 through to November 30, 2012. All used equipment sold as is, where is. All items limited quantity.

## Spotlight: Ice Melters

### Highest Quality: Ice Breaker



Ice Breaker is our own product. It contains 90% calcium chloride, the most effective and fast-acting ice melter on the market today. Calcium chloride reacts chemically with water to generate heat.

To use, apply sparingly (2-4 oz. per sq. yard) on snow or ice up to two inches thick.

Ice Breaker is extremely effective at -32°C and even capable of working at -50°C.

Two sizes available (100 lb and 29 lb) in reusable plastic containers.

197101 (100 lb) 197124 (29 lb EZ Tote)

### Environmentally Friendly: Mountain Organic



Mountain Organic Ice Melter is the natural choice for those concerned about the environment. It is made primarily from potassium chloride and its by-products and therefore not harmful to vegetation or the environment. Mountain Organic dissolves completely and leaves no chalky residue. It is safe for storage as it will not absorb moisture from the air.

Packaging is made from recycled materials and is recyclable where facilities exist.

It is effective up to -23°C.

197144 (22 lb)

### Value Priced: Arctic Blue



Arctic Blue Ice Melter helps control ice and snow dependably, economically and safely. Its unique blue colour makes it easier to see where ice melter has been applied, preventing over-application. An effective ice melter that is tough on snow and ice, but easy to use.

Recommended for large surface areas. Effective to -15°C.

197137 (25 lb)

## Spotlight: Winterinse Winter Floor Cleaner



Winterinse is an easy to use formulation designed to eliminate unsightly ice melter film from floors, extending the life of your finish. Also, because wet floors are a slip hazard, using Winterinse on a regular bases reduces the risk of slipping.

090420 (4 L)

Visit [wegreer.com/products/docs/icemelter-orderform.pdf](http://wegreer.com/products/docs/icemelter-orderform.pdf) for prices, and to pre-order your seasonal product supply today!

## Special: Demo Model Sell-off

### SC750 Automatic Scrubber

Advance's rugged, low-maintenance SC750 scrubber delivers incredible value on a walk-behind platform. High productivity per tankful allows for 84 minutes of continuous scrubbing, which reduces dump/refill cycles and helps provide fast return on investment. Call us today for more information!

3356112490  
**SALE!**  
**\$11,000**  
Lease for only  
**\$304.78/mo**



## Special: Equipment Sell-off

### Micromatic 13E Automatic Scrubber

The 13E is a small sized autoscrubber that replaces conventional mop and bucket cleaning. It has a 13 inch scrub path, and a front squeegee system that picks up solution from all directions. Its small size makes it ideal for getting into smaller areas. Three available, lightly demo'd.

339087233020 **\$2,085.32** (reg \$2,449.00)



### Micromatic 17B Automatic Scrubber

The 17B is a compact scrubber with "big-guy" power. Great for facilities with pools, and shower/locker room areas, since its brush works great on tile, and it can get into small areas. Battery powered, with low-maintenance gel batteries. 6 gallon solution and recovery tanks. One available, demo model.

331268 **\$4,685.81** (reg \$5,503.00)



### Adgility "Hip Style" Backpack Vacuum

The Adgility Backpack Vacuum is a light-weight "hip style" vacuum that allows you to clean facility hard-floors and carpeting with ease. Great for buildings with staircases and hard-to-reach areas. Three available, two new, one tried lightly.

316156 **\$444.44** (reg \$542.00)



Find demonstration videos for Nilfisk-Advance equipment on our YouTube page: [youtube.com/user/WEGreerLtd](http://youtube.com/user/WEGreerLtd)

For product demonstrations, notification of events, and interesting cleaning and maintenance articles, please visit [wegreer.com](http://wegreer.com), and click on our social links at the bottom of the web page.



[www.wegreer.com](http://www.wegreer.com)

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(800) 565-9898

#### CALGARY

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(403) 640-4664  
(888) 435-6257

#### LETHBRIDGE

210C - 12A St. N.  
T1H 2J1  
(403) 327-1531  
(866) 327-1531

#### GRANDE PRAIRIE

#105 - 9638 - 115 St.  
T8V 5W2  
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