

VOCs: How Low Can You Go?

Volatile Organic Compounds (VOCs) are as ubiquitous in indoor environments as dandelions are on lawns. There is no way to completely avoid them when they come from everything from paints and strippers, to photocopiers, and even the copy paper.

The U.S.'s EPA Office of Research and Development performed a study which "found levels of about a dozen common organic pollutants to be 2 to 5 times higher inside homes than outside"¹. VOCs cause a huge variety of health issues such as "eye, nose, and throat irritation; headaches, loss of coordination, nausea; damage to liver kidney and central nervous system."¹ For this reason, it is important to cut down on the VOCs entering a facility where possible.

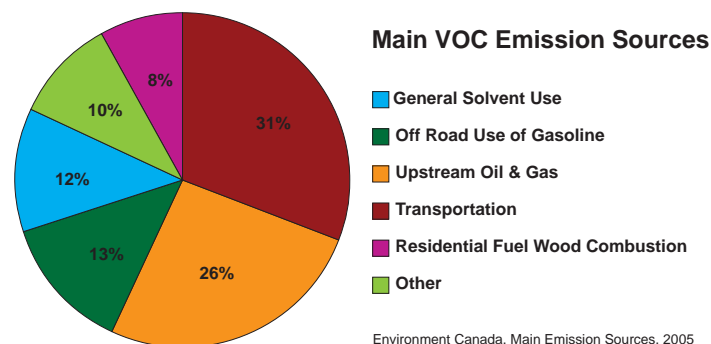
In response, W.E. Greer has re-released two products that have been reformulated to be low VOC: Plasticlear Gym Finish, and Waterless Cleaner. There are slight application differences with each reformulation, but for the most part, it is the same product you are used to, but better due to the lower VOC content.

VOC's aren't the only thing we've set our mind on. Greer also has a couple of new EV products in the pipeline, which we will share with you closer to the release date. You can rest assured that we will constantly be looking to improve the environmental quality of our existing products, and enrich our environmentally friendly line.

Please ask your sales consultant for more information on our new low VOC products, and Environmentally Friendly EV line.

1. www.epa.gov - "An Introduction to Indoor Air Quality (IAQ)"

Graph: Environment Canada, Main Emission Sources, 2005



Oil or Water Based Finish?

When developing a wood floor maintenance plan, the first thing that must be asked is "oil or water?" Each type of floor finish has its own advantages and disadvantages, and depending on the maintenance staff's skill-level with floor finish application, and with desired appearance, your facility may choose one over the other.

Oil vs. Water:

Water		Oil	
Advantages	Disadvantages	Advantages	Disadvantages
Quicker drying time (usually only an hour or two)	Harder to apply properly than oil based due to the quicker drying time	More natural appearance with more depth and color	Much longer drying time than water-based. Typically 24 hours between coats and a week of cure time.
Provides a more durable floor that is more resistant to spills	If too much drying has occurred there may be a discoloration on the overlaps	Oil finish has a "filled-in" smoother appearance	"Yellowing" will occur, which may or may not be a desirable effect
Easier to clean up after application	Requires an additional sanding step between finish layers so layers "grip" each other	Aids in the prevention of drying and cracking in wood	Typically higher in VOCs than water-based.
Users commonly agree that water-based odor is less of an issue	There may be some grain raise on the first layer unless an alcohol based finish is used	Typically lasts longer than water-based finish	Produces a stronger smell that lingers longer than water-based finish

SPECIALS AND SPOTLIGHTS

Prices valid from June 1, 2011 through to August 31, 2011. All items limited quantity.

Used Equipment Blowout!



\$6000
reg. \$11,000

**Convertamatic
26" Scrubber
Item #332452**
Comes with
cylindrical deck
(332463).



\$1500
reg. \$4,100

**Aquaclean 18
Extractor
Item #325372**
Comes with a
hard floor kit.



\$882.88
reg. \$1,690

**C3 Cleaning
Companion
Item #325106**
Comes with tools
featured.



\$363.38
reg. \$484

**Adgility Back-
Pack Vacuum
Item #316156**
Great value. Like
new! All tools
included.



\$199
reg. \$818

**Carpetwin 14
Vacuum
Item #321010**
Upright vacuum.



\$452.03
reg. \$610

**Euroclean 15L
Vacuum
Item #316500**
Canister vacuum.



\$279.09
reg. \$377

**GD110 Dry
Vacuum
Item #311535**
Canister vacuum.



Great Deal!

**Rabbit 3 19"
Floor Machine
Item #300510**
2-Speed. With 18"
drive block.
s/n21219-\$650
s/n17997-\$750
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All used equipment sold as is, where is. Limited quantities.

Hand Sanititation Products



125205	Purell Hand Sanitizer, 59mL	EA \$2.39
125200	Purell Hand Sanitizer, 118mL	EA \$2.82
125208	Purell Hand Sanitizer, 236mL	EA \$5.84
125195-03	Purell Hand Sanitizer Foam, 1200mL*	CS \$97.04
125214	Purell Hand Sanitizer, 1200mL*	CS \$83.62
126860	GOJO Luxury Foam Handwash, 1250mL*	CS \$52.02

* Get a free dispenser when you buy a case of product



Spotlight - Low VOC Waterless Cleaner

Waterless Cleaner is a solvent based cleaner that is safe for use on all types of hardwood floors. It may be used as a maintenance cleaner for the removal of soil and food spills, as well as for the preparation of floors prior to resealing. The new formula is now low VOC, making it a more friendly to indoor environments.

091940 20L Pail



Spotlight - Low VOC Plasticlear

A high solids oil modified urethane finish that is the standard for all wood floor coatings. Perfectly suited to maple sports floors in schools, colleges, and sport facilities. Also well suited to coating cement floors permanently. The new formula is now low VOC, making it a more friendly to indoor environments.

092140 20L Pail



Spotlight - Spectrum Vacuums

Advance's 12 and 15 inch Spectrum single-motor upright vacuums deliver superior results in dirt pickup and filtration. Spectrum's innovative design has earned the CRI (Carpet & Rug Institute) Seal of Approval - signifying that Spectrum meets the industry's newest dirt pickup and filtration standards for vacuum performance. Best of all, the Spectrums have a budget-conscious price, and offers better performance at a fraction of the cost to clean.

9060107020 12P

9060307020 15P



Spotlight - Terra 26M Sweeper

With dual main brooms, dual side brooms, and a 26 inch wide sweeping path, the Terra 26M manual sweeper offers outstanding sweeping performance. Dual side brooms sweep cleanly alongside baseboards and curbs, providing a clean sweep path. The 26M is much more productive than standard push broom sweeping.

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