



## On The Road Again

It wasn't the nicest week, but despite the cold and rain, customers across Northern Alberta enjoyed the opportunity to view a special selection of W.E. Greer Ltd. products. Cleaning equipment, matting, paper and dispensers, as well as Greer manufactured cleaning chemicals were all loaded on to two trucks and carted through Fort McMurray, Athabasca, and Lac La Biche. Patrons enjoyed product demonstrations as well as food, prizes and good conversation. It was also an opportunity for our customers to talk with reps from Kruger Products (paper), Edgewood Matting, and Nilfisk-Advance (equipment). The trip was so successful that, W.E. Greer Ltd. is planning another road trip this coming October, visiting towns and cities in Southern Alberta.

Our city schedule is:

- 📅 October 3rd - Calgary
- 📅 October 4th - Lethbridge
- 📅 October 5th - Medicine Hat & Brooks
- 📅 October 6th - Strathmore
- 📅 October 7th - Red Deer

If you are interested in attending one of our road shows, visit [www.wegreer.com/roadshow](http://www.wegreer.com/roadshow) or speak with your Greer Consultant for information on a time and location near you.



## VST Program

In May 2011, W.E. Greer Ltd. began its new Visiting Service Technician (VST) Program. The idea behind the program is to allow our customers to share technician travel costs by sending our technician to an area at a predetermined time, and visiting multiple customers through the day. The customer in turn is charged a flat rate for the visit instead of a total of work and travel time. The program is currently being tested in Fort McMurray, and if successful, will be expanded to other areas that are considered remote access to our Service Department locations in Edmonton and Calgary.

### Not Just Repairs

The VST program can be used in conjunction with our Programmed Maintenance (PM) program. Just like your car, your cleaning equipment requires regular maintenance to keep it running at its peak. A PM program is a series of regular visits by our technicians to check those things that get left out of a daily, weekly, or monthly in-house maintenance program. By piggy-backing on the VST program, we can negotiate a more cost effective PM rate with you.

For more information on our PM or VST programs, please contact us.



# SPECIALS AND SPOTLIGHTS

Prices valid from September 1, 2011 through to November 30, 2011. All used equipment sold as is, where is. All items limited quantity.

## Spotlight - INDO Industrial Chemical Line

Many customers think that W.E. Greer Ltd. only sells commercial cleaning chemicals and supplies, but it may surprise you that we have a line of products suited to the Industrial sector as well. Our INDO line of products are high performance detergents and cleaners that are suited for industrial plant floors, surfaces and machinery, as well as industrial and commercial vehicles, including aircraft. Also, because we make these products in-house, they are available quickly. For more information on our INDO line, please contact your local W.E. Greer Ltd. Sales Consultant. Watch for even more products suited to the industrial sector!

The INDO line includes:

- INDO 300 - ACID CLEANER/DE-RUSTER
- INDO 303 - ACID DETERGENT
- INDO 400 - CITRUS BASED CLEANER/DEGREASER
- INDO 401 - NATURAL SOLVENT DEGREASER
- INDO 500 - COLD WATER CLEANER/DEGREASER
- INDO 505 - MASS TRANSIT AND AIRCRAFT CLEANER
- INDO 510 - BRUSHLESS LIQUID VEHICLE CLEANER
- INDO 700 - HEAVY DUTY ALKALINE CLEANER

We sell in sizes that fit YOUR needs!



## Advance BR652 Compact Rider

The BR652 is currently only available in Europe, but Nilfisk-Advance will be bringing this innovative new autoscrubber to Canada soon. The BR652 has a new compact design that will allow the autoscrubber to get just about anywhere. All functions on the machine can be controlled from the steering wheel, making it one of the easiest autoscrubbers to use. The deck turns with the machine to give it unmatched maneuverability, and the squeegee perfectly covers the scrubbing track, leaving no traces, eliminating the need for side skirts. The BR652 also has the Ecoflex™ system, which minimizes environmental impact without compromising performance.



## Advance Adfinity™ X2OR REV™

The new Adfinity REV from Nilfisk-Advance is an auto-scrubber that allows the user to switch from daily scrub for cleaning to deep scrub for finish removal. In addition, the REV's patent-pending Random Orbital Scrubbing technology attacks dirt from multiple angles rather than a simple circular motion. Used in conjunction with W.E. Greer's Deep Scrub, you may never have to strip a regularly maintained floor again!



## Advance Sprite 16 Pro

BUT... If you need a restorative level machine for stripping, the new Sprite 16 Pro is for you. It significantly speeds the process of laying down stripper and then removing the finish slurry. The stripper applicator lays down stripper neatly, evenly, and in half the time needed for conventional stripping. Change from the applicator tool to the pickup tool quickly and easily.



## Greer Liquid Laundry Detergent

Greer Liquid Laundry Detergent is high efficiency rated, making it suitable for front load and high efficiency washers. It cleans spectacularly, and because it has no dyes or fragrances it is easier on people who have sensitivities. If a fragrance is preferred, Liquid Laundry Detergent can be used in conjunction with our Apple Pear or Country Spice AquaScent products. **040951 - 4L**



## Used Equipment Blowout!

Equipment	Item #	Price
Convertamatic 26" Autoscrubber with cylindrical deck	332463	\$6000.00
Aquaclean 18 Extractor, comes with hard floor kit	325372	\$1500.00
C3 Washroom Cleaning Companion, comes with tools	325106	\$882.88
Euroclean 15L Canister Vacuum	316500	\$452.03
GD110 Dry Canister Vacuum	311535	\$279.09
Rabbit 19" Floor Machine, 2-speed, 18" drive block, s/n21219	300510	\$650.00
Rabbit 19" Floor Machine, 2-speed, 18" drive block, s/n17997	300510	\$750.00
Rabbit 19" Floor Machine, 2-speed, 18" drive block, s/n19767	300510	\$1200.00

## Plastic Bag Sell-off – Layfield

Equipment	Item #	Price
Layfield 35X50 Extra Strong Black (100/case)	585425	\$24.99
Layfield 26X36 Extra Strong Black (150/case)	588032	\$18.99



For video demonstrations of all equipment listed above, please visit our YouTube page at: [www.youtube.com/user/WEGreerLtd](http://www.youtube.com/user/WEGreerLtd)

[www.wegreer.com](http://www.wegreer.com)

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